



## Oracle Press Release

Contact(s):

**Rebecca Hahn**  
Oracle  
+1.714.445.4611  
rebecca.hahn@oracle.com

**Greg Lunsford**  
Zeno Group for Oracle  
+1.415.369.8106  
greg.lunsford@oracle.com

### **Leading System Integrators and Independent Software Vendors Support Oracle(R) Fusion Middleware Oracle Identity Management, Rapidly Growing Component of Best-in-Class Middleware Experiences Significant Momentum**

**ORACLE OPENWORLD, SAN FRANCISCO, 24-OCT-2006** Oracle today announced that 9,000 market leading Independent Software Vendors (ISVs), Value Added Resellers (VARs) and System Integrators (SIs) are supporting Oracle Fusion Middleware. Partner support has played a significant role in the rapidly growing worldwide adoption of Oracle Fusion Middleware and represented 41 percent of Oracle Fusion Middleware's overall annual revenue in fiscal year 2006.

Oracle Fusion Middleware is a comprehensive, standards-based suite of Middleware that integrates an Application Server, Business Integration, Business Process Management, Business Intelligence, Enterprise Portal, and Identity Management into a unified suite. Built on a standards-based Service-Oriented Architecture (SOA), Oracle Fusion Middleware presents a significant revenue and business opportunity for partners. The comprehensive, integrated software enables customers to more easily adopt, manage and secure SOAs across heterogeneous computing environments. More than 4,800 ISVs in every major industry - manufacturing, telecommunications, financial services, education, healthcare and pharmaceutical, public sector, transportation and logistics - support Oracle Fusion Middleware.

Organizations such as Agile Software Corporation, AMX International, Inc., Axiom Systems, Click Commerce, Cohesia Corporation, Cover-all Technologies, Inc., EPL, Inc., Fair Issac Corporation, Fiserv CCS, FUNDTech Ltd., Hansen Information Technologies, Intergraph Corporation, Khameleon Software, Kronos Incorporated, Optio Software, pVelocity Software, Quest Software, Inc., RedPrairie, Scientific Technologies Corporation, SPL WorldGroup, SYNORON, Syscon Justice Systems, Systems Task Group International Ltd. and Xenos, Inc. are some of the solutions providers benefiting from their support of Oracle Fusion Middleware.

Many ISVs also use Oracle Fusion Middleware and standard-based SOA to integrate with Oracle's Enterprise Applications including Oracle E-Business Suite, Oracle's PeopleSoft Enterprise, Oracle's Retail Merchandise Operations Management, Oracle's JD Edwards EnterpriseOne, and Oracle's Siebel CRM applications. With the rapid adoption of Oracle Fusion Middleware in small and medium enterprises, ISVs and Value-Added Distributors that target this market are very rapidly supporting Oracle Fusion Middleware Standard Edition One.

"Oracle Fusion Middleware provides our global and regional partners an opportunity to create and deliver critical business solutions that can be used across Oracle and non-Oracle IT environments," said John Gawkowski, vice president, Platform Technology Solutions, Oracle. "We are experiencing unprecedented channel support for Oracle Fusion Middleware and its unique hot-pluggable architecture."

### **Oracle Identity Management Creates Added Business Opportunities**

As security and compliance requirements remain a high priority for organizations of all sizes and industries, partners are increasingly focusing on Oracle Identity Management, the security backbone for Oracle Fusion Middleware. Comprised of comprehensive identity and access management software, Oracle Identity Management enables partners to deliver applications and solutions that help customers decrease security threats across diverse IT environments while automating key compliance controls. Leading SIs and consulting companies are incorporating Oracle Identity Management into their security and compliance practices while ISVs are using it to strengthen the security of their applications.

Some of the key organizations, including risk consulting companies, supporting Oracle Identity Management today include: Applimation, Inc., Arcot Systems, Bharosa, BIO-key International, Bridgestream, Inc., CPSG, Crowe Chizek, Entology, Entrust, Inc., F5 Networks, Inc., Giesecke and Devrient GmbH, Identity Engines, Identity Forge, ILANTUS Technologies, ImageWare Systems, Inc., Intercede, Ltd., Juniper Networks, Inc., Layer 7 Technologies, Logic Trends, MphasiS Corporation, MTS Allstream, nCipher plc, Nulli Secundus, Portwise, Protiviti, Reactivity, Inc., Sena Systems, Whitbread Technology Partners and Wipro Technologies.

"Strong authentication is central to our customers' identity management strategy and provides the critical first line of defense against identity fraud," said Ram Varadarajan, President and CEO of Arcot Systems. "Arcot's unique technology and its support of Oracle Identity Management provides customers a robust identity and security solution with the ease of use of traditional password systems."

"BIO-key decided to have its Fingerprint Identification Software support Oracle Fusion Middleware because Oracle offers the most mature and feature rich approach to Identity Management in the market today," said Mike DePasquale, CEO of BIO-key. "Oracle customers can immediately take advantage of BIO-key's fingerprint authentication to enhance security and convenience to mission critical applications. Oracle's strong partner program has really been an excellent resource for us."

"Recognizing impressive growth in demand for Oracle Identity Management, ILANTUS has made significant investments in providing end-to-end services and solutions around Oracle's identity and access offering," said Binod Singh, CEO of ILANTUS Technologies, a global company focusing exclusively on identity and access management.

"Intercede is pleased to support Oracle Identity Management," said Richard Parris, Chairman and CEO of Intercede. "Our support has enabled us to deliver Intercede's MyID(r), a GSA Approved Product for smart card personalization that complements Oracle Identity Management, to Oracle's expansive network for customers and partners."

"MphasiS has implemented Oracle Identity Manager in various industries, including financial services, healthcare and contact centers," said Jeroen Tas, vice chairman, MphasiS. "The implementation of Oracle Identity Management has enabled us to efficiently and dependably manage user identity across systems. MphasiS looks forward to consolidating its position as an industry leader in ensuring the security of our client's assets - Oracle Identity Management is critical for achieving this goal."

"Oracle's industry-leading technology complements Wipro's product offerings," said K R Sanjiv, vice president of Wipro Technologies. "By incorporating their identity and access management products to our portfolio of services, Wipro can offer customers better control over identity and access management processes resulting in cost savings, more comprehensive security and automated compliance with government regulations."

### **About Oracle Fusion Middleware**

The company's comprehensive, standards-based family of middleware software, Oracle Fusion Middleware enables customers to adopt and manage SOAs in heterogeneous computing environments. More than 31,000 customers now use Oracle Fusion Middleware and include leading organizations in the Financial Services, Telecommunications, Manufacturing, Retail, Pharmaceuticals, Health Care and Public Sector industries. Oracle Fusion Middleware is also supported by 9,000 partners, including leading independent software vendors, value added resellers and system integrators.

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